Small Business Computing with iMac

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President

Alan George & Associates, Inc.

http://home.earthlink.net/~agai/

Sponsored by Apple Computer, Inc.

Seminar Descripte Walcintosh make it as a business tool?

- Through the miracle of third-party hardware and software add-ons you can transform the iMac to the custom computer of your dreams.
- We'll explore a range of products and techniques to customize Apple's standard offering for the small business market.

Agenda

- Key technology trends for small business
- iMac
- Scaling up
- Guiding principles
- Server software
- Tools for small business

Key Technology Trems

- High performance
- Self support
- Windows compatibility
- Internet applications
- Electronic commerce

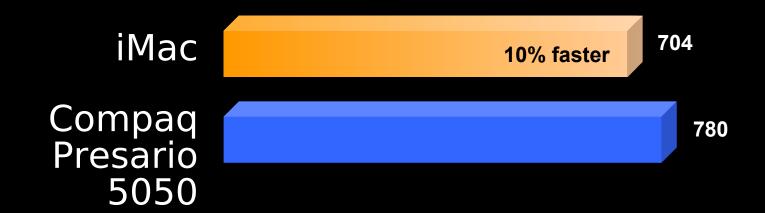
Think value.



- Available in five dazzling colors
- 266-MHz PowerPC G3 processor with 512K backside level 2 cache
- 32MB RAM expandable to 256MB
- 15-inch display (13.8-inch viewable)
- 6MB video memory, ATI RAGE Pro Turbo graphics controller
- 6GB IDE hard disk drive
- 24x-speed (maximum) CD-ROM drive
- 56 Kbps V.90 modem
- 10/100BASE-T Ethernet
- Two 12 Mbps Universal Serial Bus (USB) ports
- Price: \$1,199* / \$1 per day

^{*} U.S. suggested retail price subject to change. Tax and shipping not included.

High Performance



Total test time (seconds)

Based on a test suite of 7 applications (AppleWorks, Internet Explorer, Microsoft Excel, Microsoft PowerPoint, Microsoft Word, Quicken, and Photoshop) on similarly equipped systems.

High Performance

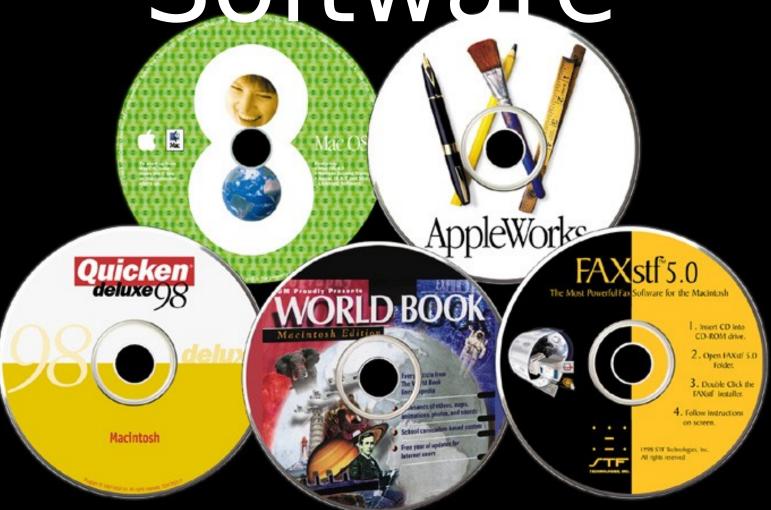
- Fast network file transfers
- Supports high-speed Internet access
 - -Cable modems
 - -Asymmetric Digital Subscriber Lines (ADSL)

Self-Support: iMac Setup



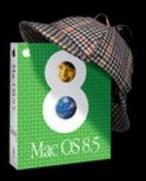


Bundled Software



Sherio





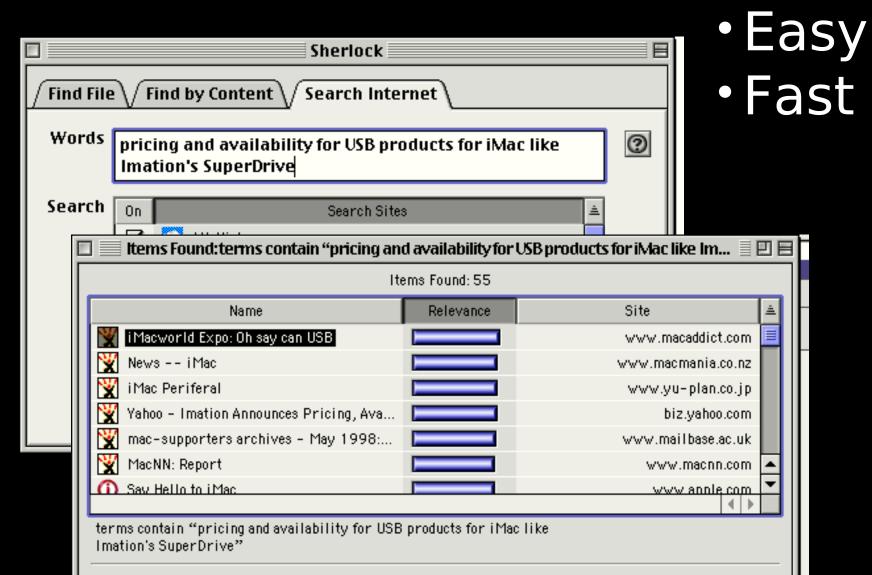
Search Internet

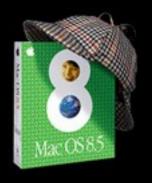


Easy

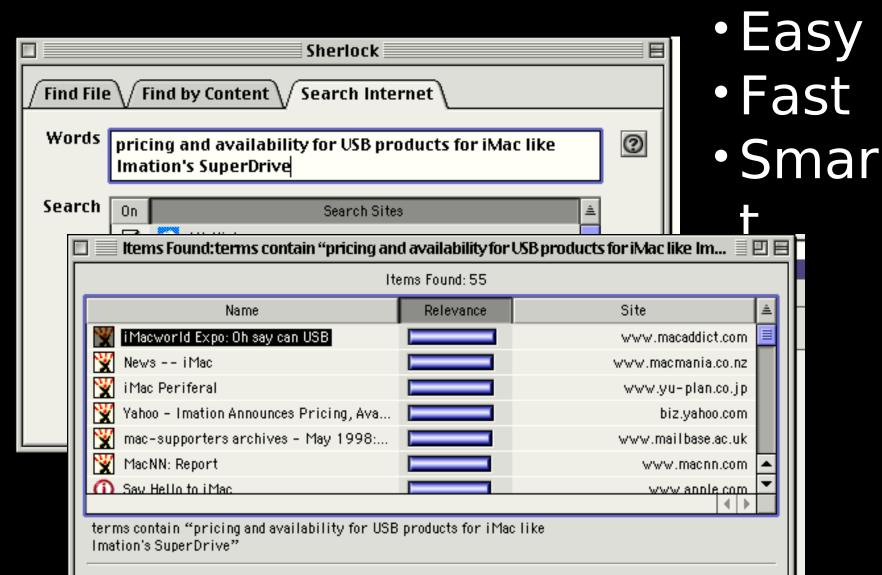


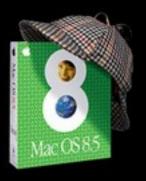
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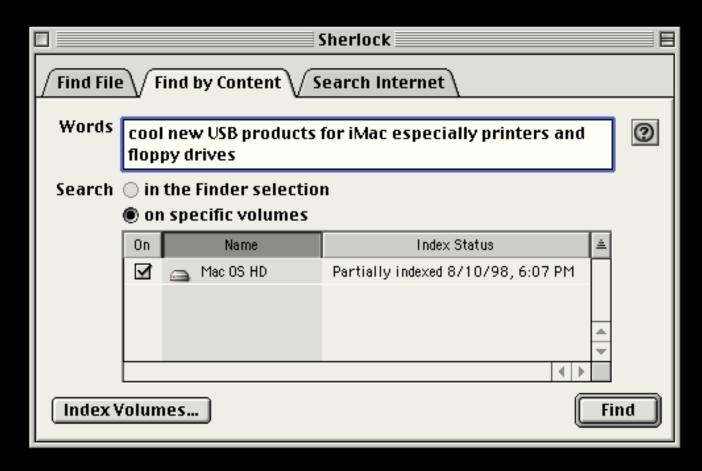


Search Internet





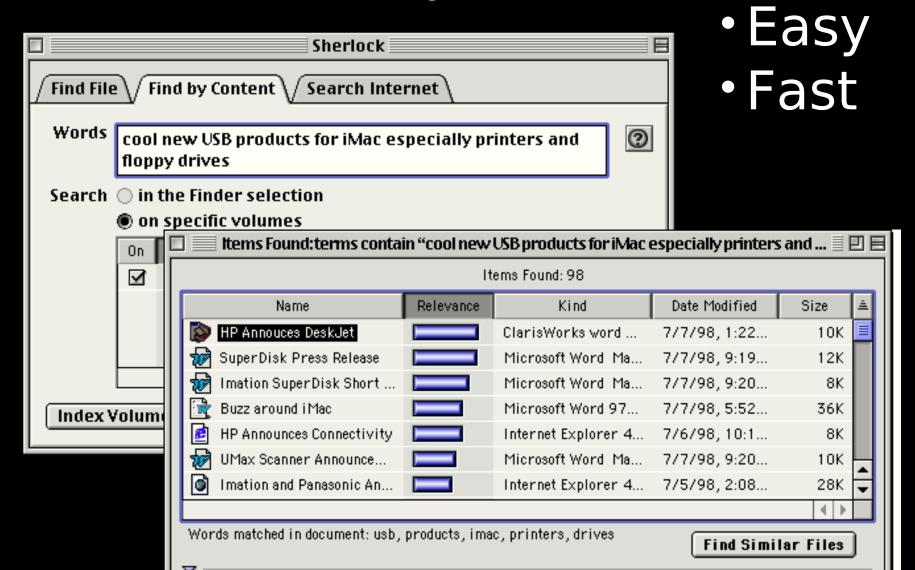
Find by Content



Easy

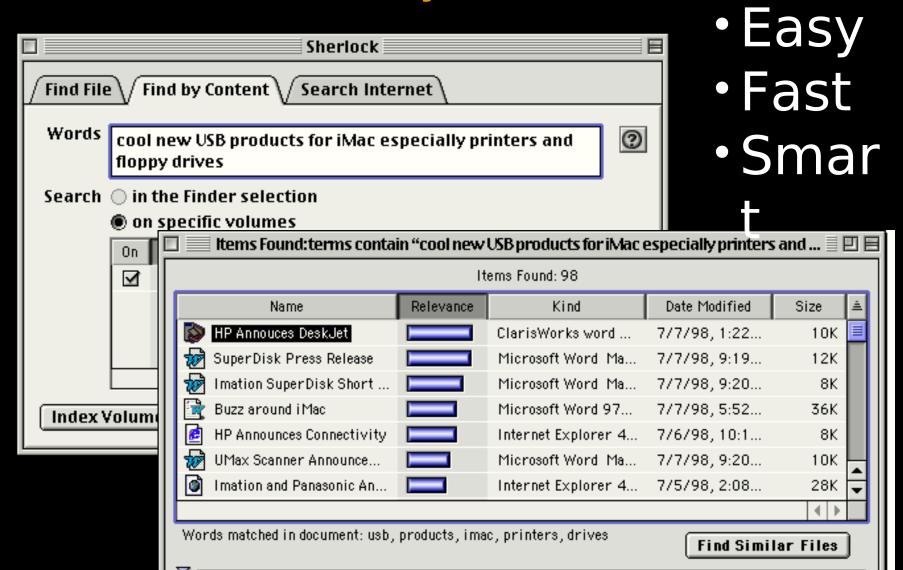


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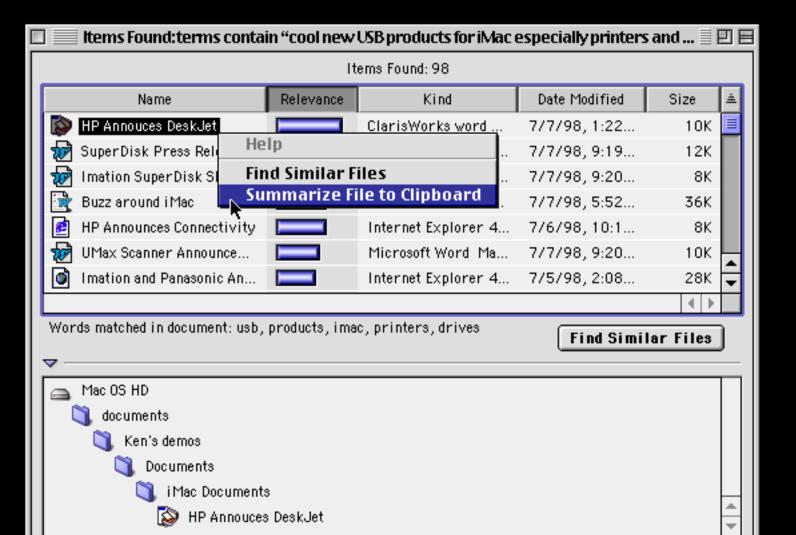
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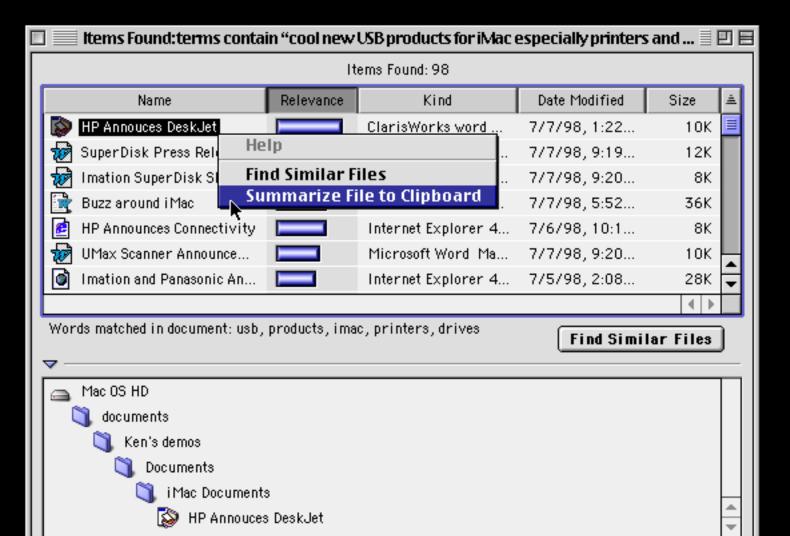
Summarization

Easy





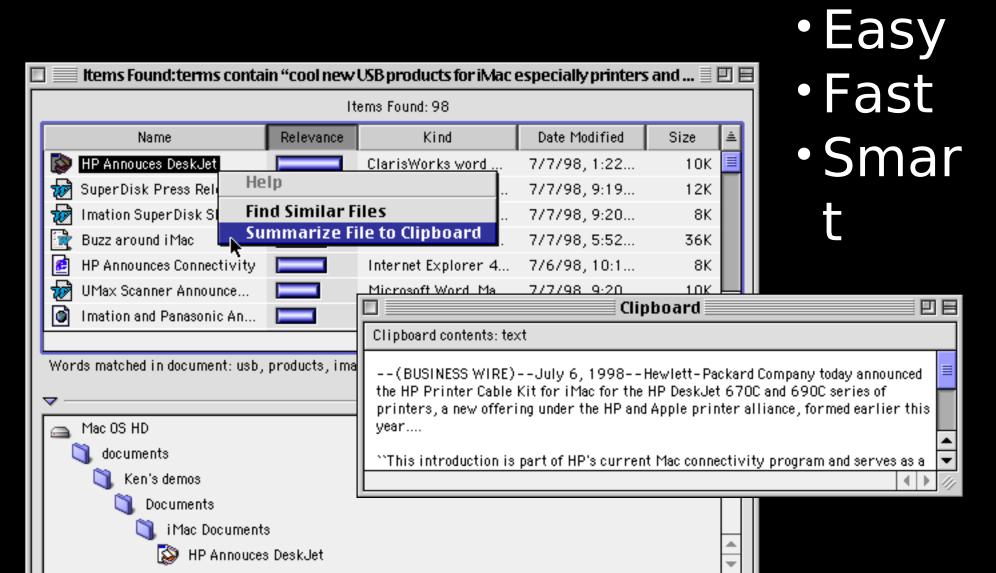
Summarization



- EasyFast



Summarization



Native AppleScript



- Attach to any folder
- Responds to open or close a folder, add or remove items, move or resize a window

Native Applescript



AppleScript on the Web

www.apple.com/applescript

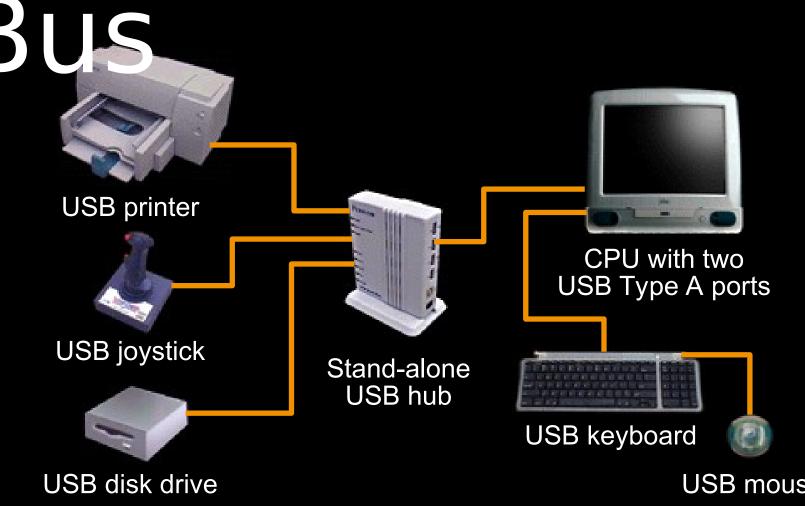
AppleScript Web site

- Networking
- System Profiler
- ColorSync
- Printing
- File Exchange
- Location Manager
- Sherlock



- Small, simple connectors and cables
- Up to 12 Mbps
- Up to 127 devices
- A multiplatform standard
- Hot plug and unplug

Universal Serial



USB mouse

New USB

Dozens of new USB peripherals announced at Macworld
Animax (mouse) Ariston (camera, USB-SCSI and video I/O products), Artec/Ultima (scanner), AVerMedia Technologies (digital video camera), Avid (video editing and publishing product for iMac), Best Data (modem), Brother (two laser printers), Calcomp (graphics tablet), Castlewood (Orb Drive), Compucable (iDock, mouse and USB-parallel converter), Datazone (hard drive), Epson (scanner), Hewlett Packard (two printers) Fujifilm (camera), iDrive (floppy drive), Kensington (mouse and track ball), Logitech (three-button and four-button mouse models), Mace Group (Mac Ally joystick and two-button programmable mouse), MIDIMan (USB MIDI adapter), Newer Technologies (compact flash card, smart media, USB-SCSI, video I/O and TV adapters, 4-port and 7port hubs and floppy drive), Opcode (USB-MIDI adapter), QPS (CD RW), Reudo (IrDA connector), Sophisticated Circuits (USB Rebound/crash recovery device), Wacom (graphics tablet), Winstation/Mitsubishi (CD Recorder and SuperDisk), X-Rite (colorimeter), and YE Data (floppy drive)

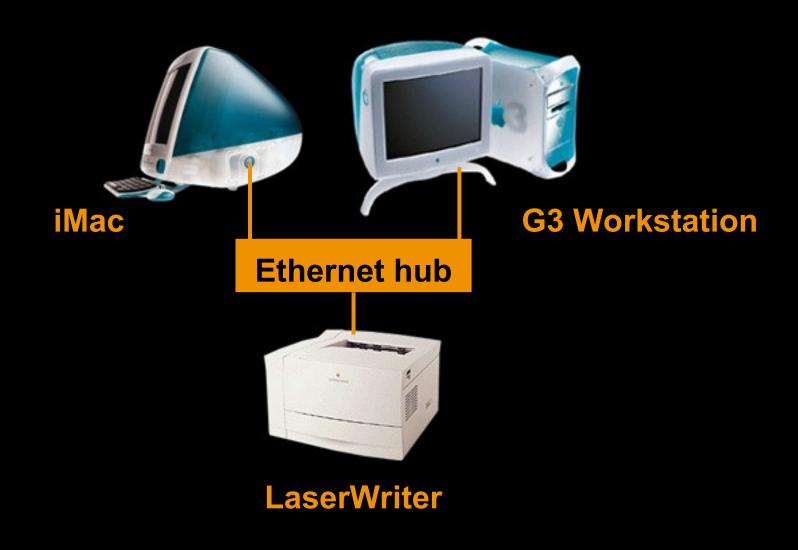
Scaling up

- Single system
- Small office
- Large office
- Multiple offices
- Server software

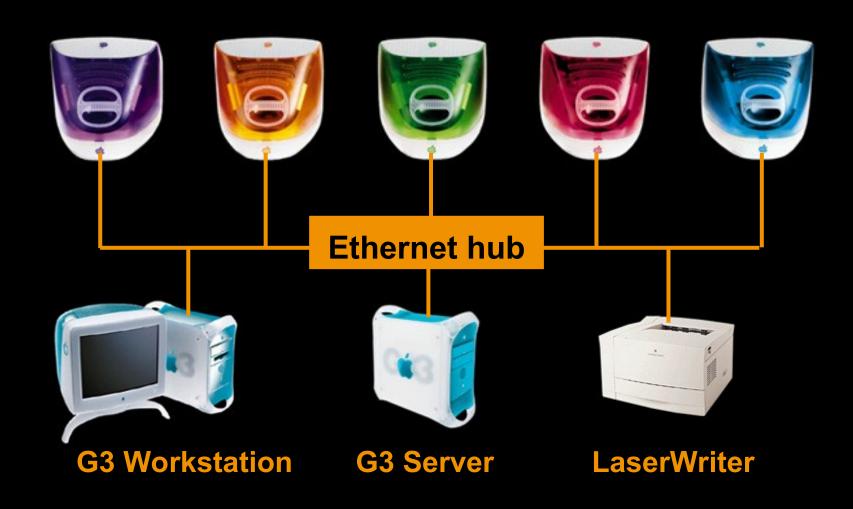
Single System



Small Office



Large Office



Multiple Offices

Branch

Headquarters

Branch







Guiding Principle Splications and hardware

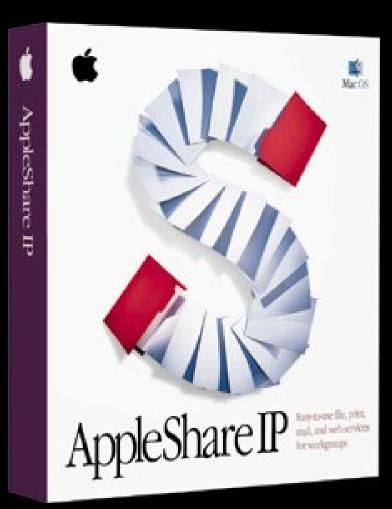
- -Low software and administration costs
- -Access from any machine on the network
- Centralized data
 - -Global information

Server Software

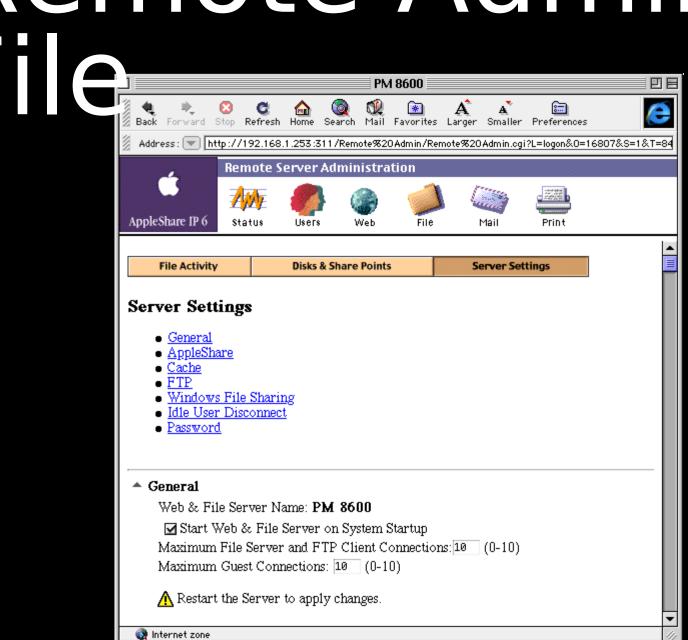
- File/Print
- Mail
- Internet
- Database

File/Print Server

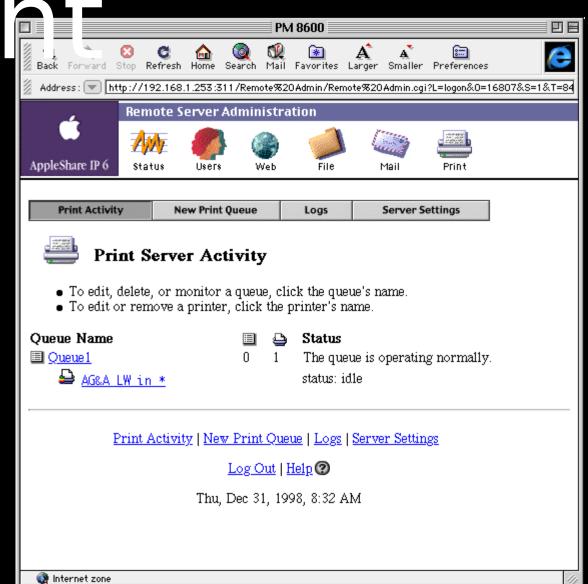
- Apple Filing Protocol
- File Transfer Protocol
- Server Message Block NT
 Windows 95
 Windows 98
- Web Administration



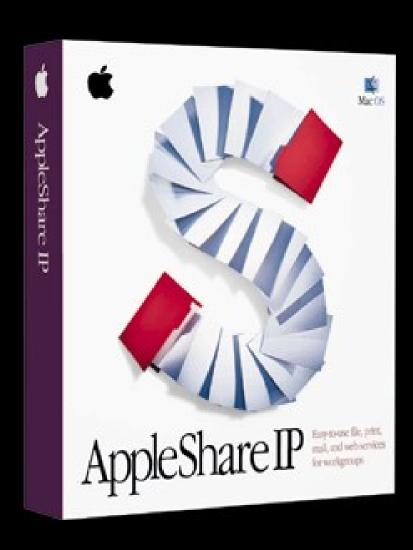
Remote Admin -



Remote Admin

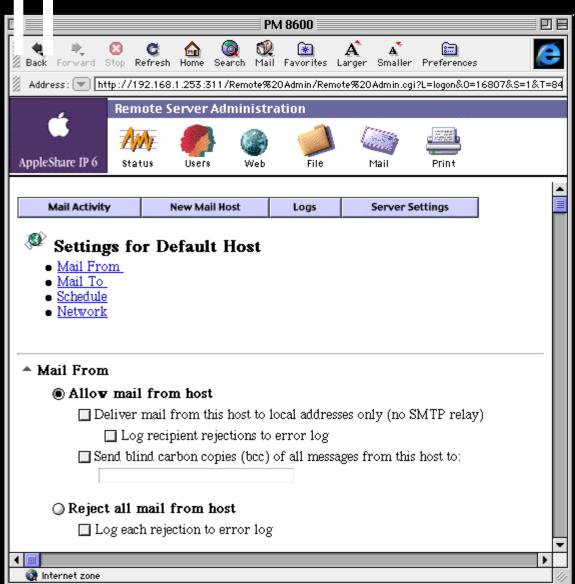


Mail Server



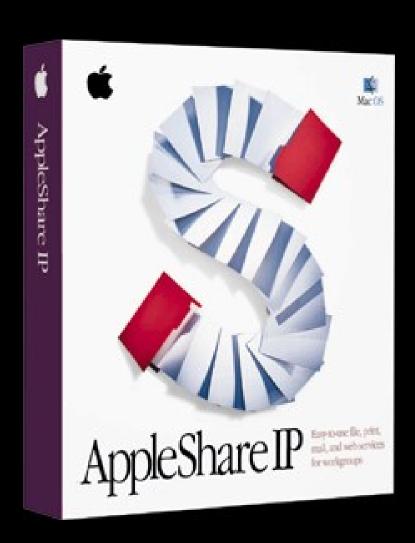
- SMTP
- POP
- IMAP
- APOP
- PASS
- Finger
- Notify Mail

Remote Admin

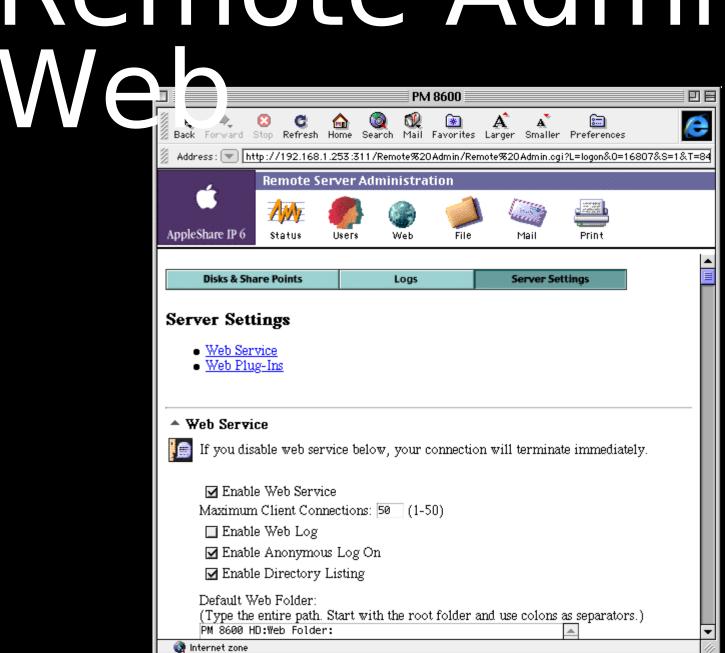


Internet Server

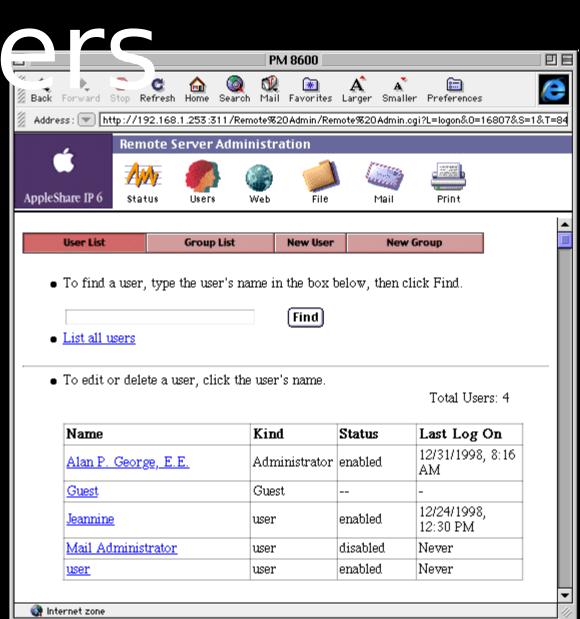
- Web
- FTP



Remote Admin



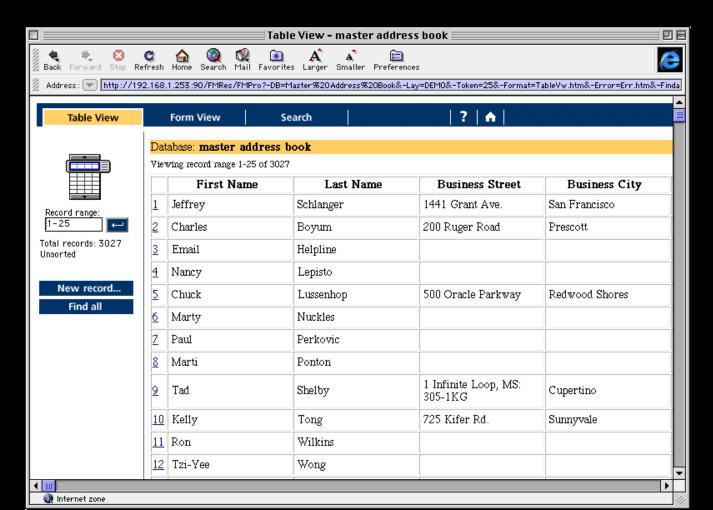
Remote Admin



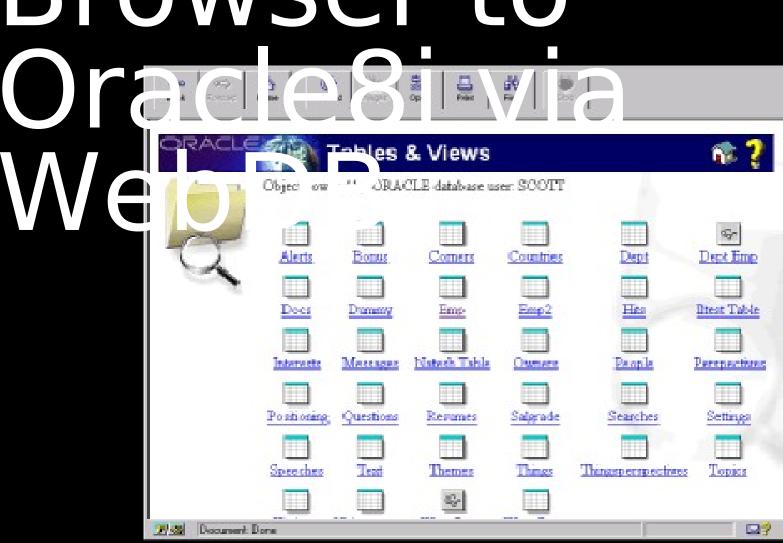
Database Services Silemak Pro

	TICT TOURT TO
Smaloffce	FleMækPro,
	Web Companion
Large office	FleMækPio Sirve
	Web Companion
	4 ^h Dimersion
Multipleoffces	FleMækPio Sirve
	FileMatkPio + Laso
	orTang
	4 ^h Dimersion
	Brower aces b
	Ora de 8 và WebDB

FileMaker Pro Web Companion



iMac Web Browser to



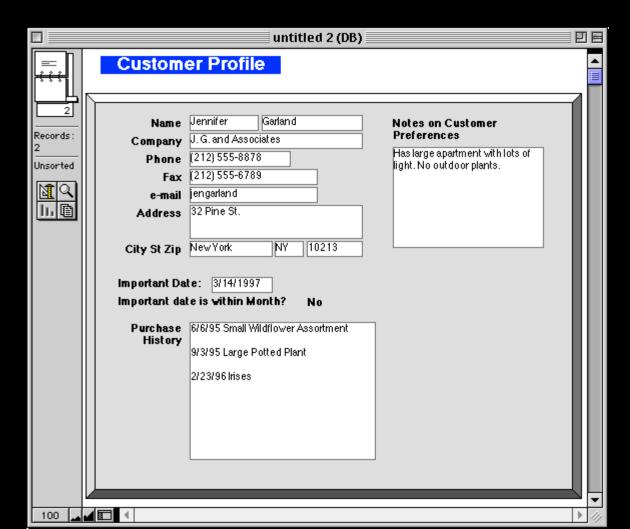
Tools for Small Busies & Scalendar

- Bookkeeping/Accounting
- Productivity applications
- Internet access
- Electronic mail
- Windows applications
- Business applications

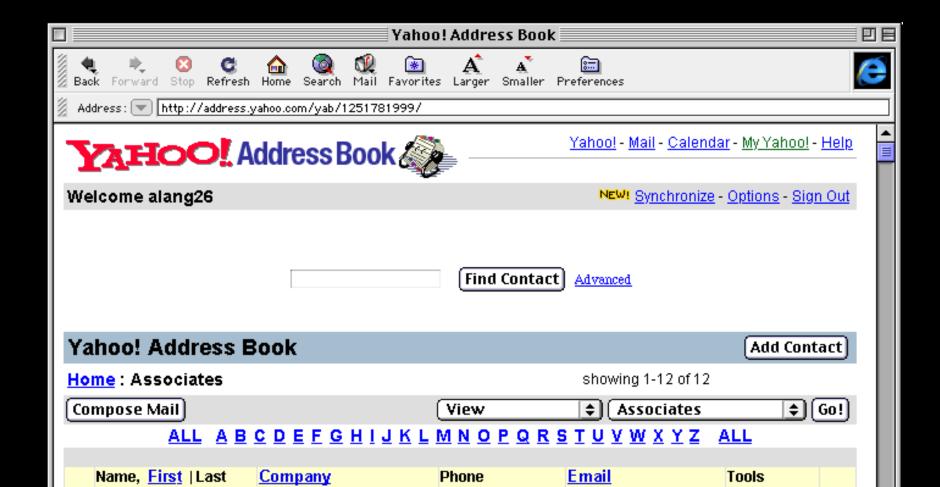
Address Book/Calendar

Sngesytem	Apple Voiks treplate
Smaloffice	Yahoo Aldes Book
	Yahoo Clandar
Large office	FleMækPio
	Caendarz Claendar
Multipleoffices	FileMatkPio
	Caendarz Clandar

AppleWorks Address Book

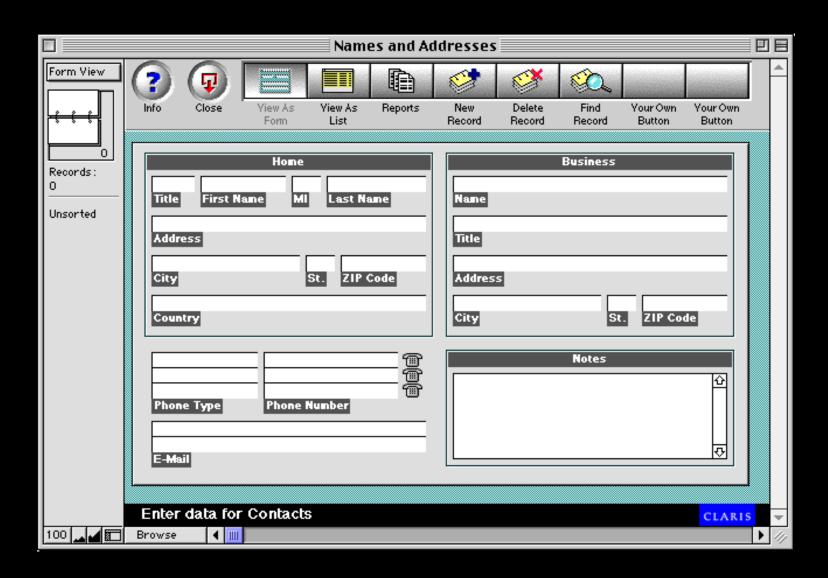


Yahoo! Address Book



FileMaker Pro

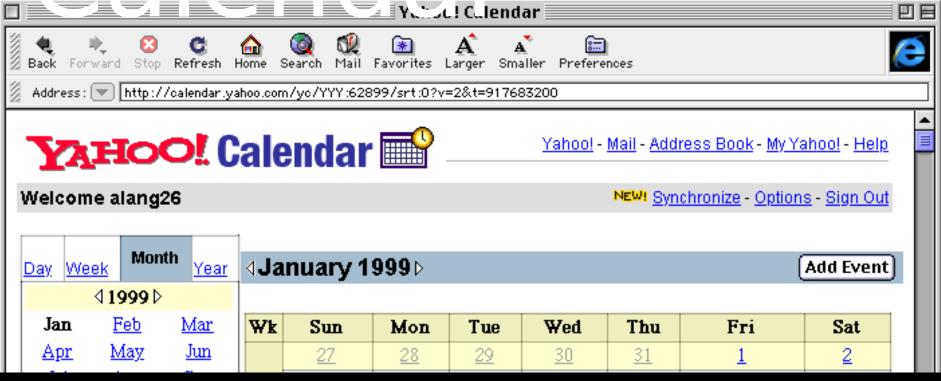
Address Book



AppleWorks

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			January				_
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
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3	4	5	6	7	8	9	
10	11	12	13	14	15	16	
17	18	19	20	21	22	23	
24	25	26	27	28	29	30	
31							_
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Yahoo! Calendar



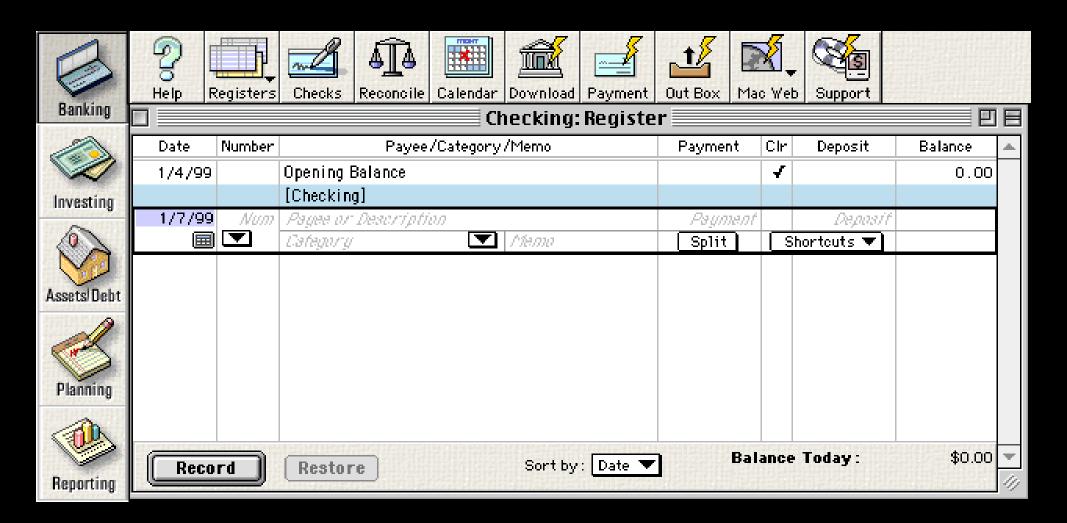
Calendarz Calendar



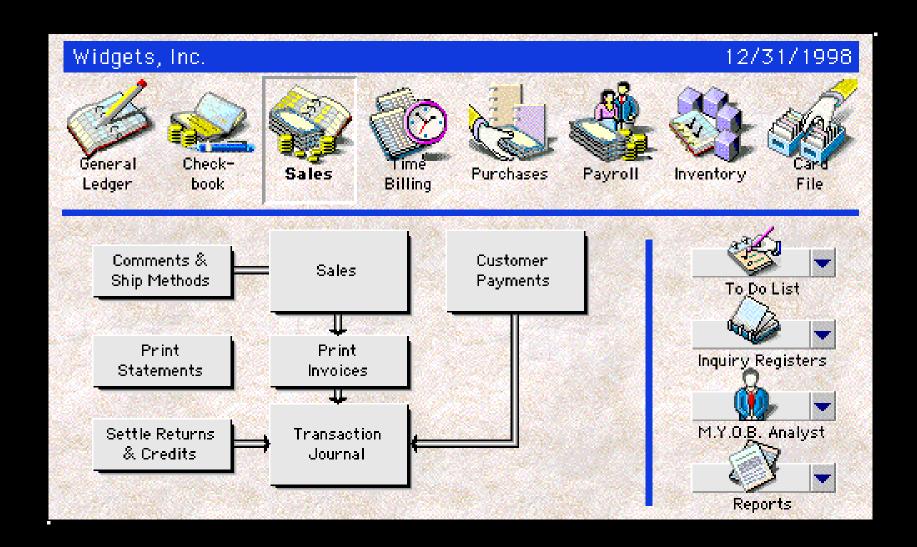
Bookkeeping/ Accounting

Snoesytem	Quicke
Smaloffice	MY.OB. Plus
Large office	MY.OB. Preniter
Multipleoffices	MY.OB. Preniter

Quicken



M.Y.O.B. Plus



Productivity Applications

Snoesytem	Apple Voiks treplate
Smaloffice	MSOffce98 template
Large office	MSOffce98 template
Multipleoffices	MSOffce 98 template

AppleWorks TempleT

CLARIS

ClarisWorks

Category:

Business Finance



- Create New Document
- Use Assistant or Stationery

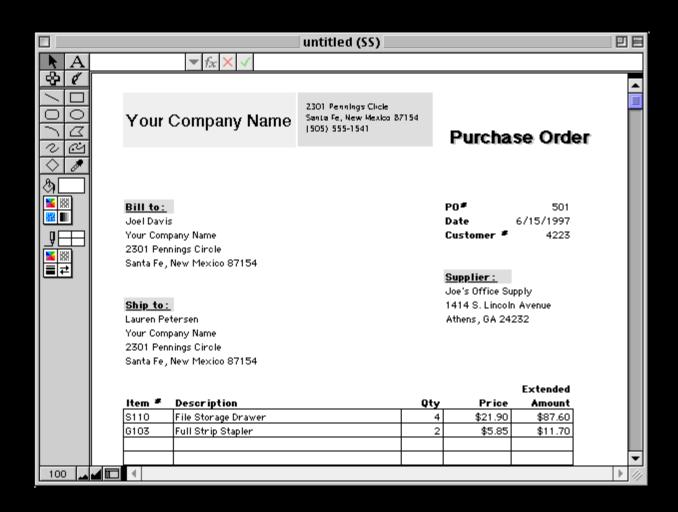
This is a template for a company annual report.



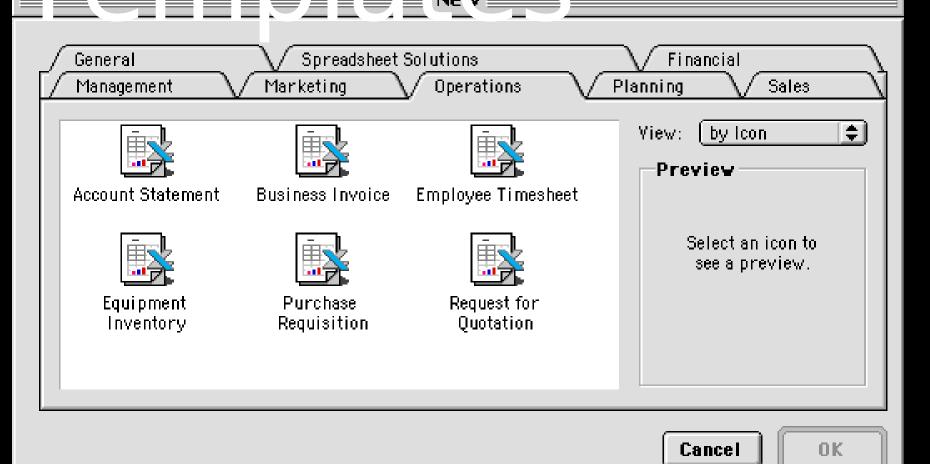
Cancel

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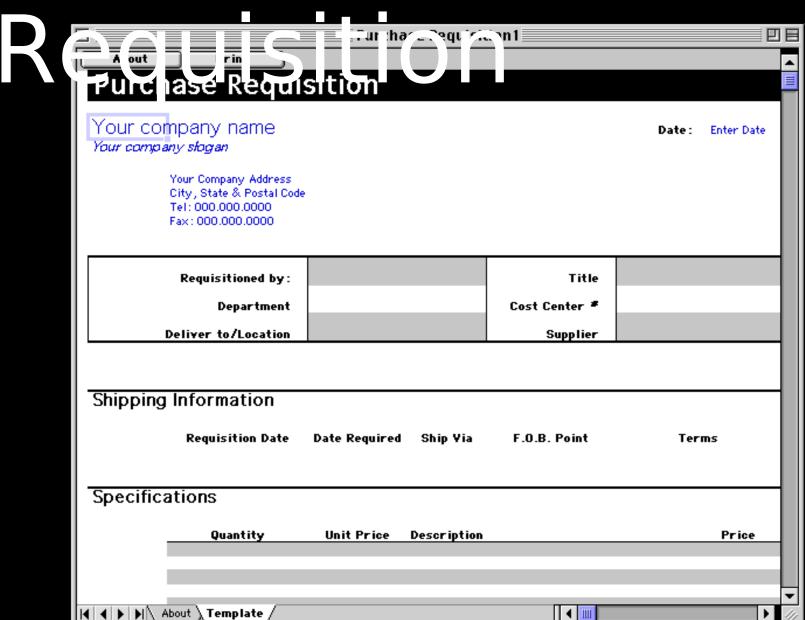
AppleWorks Purchase Order



MS Office 98 Tablet



Excel Purchase



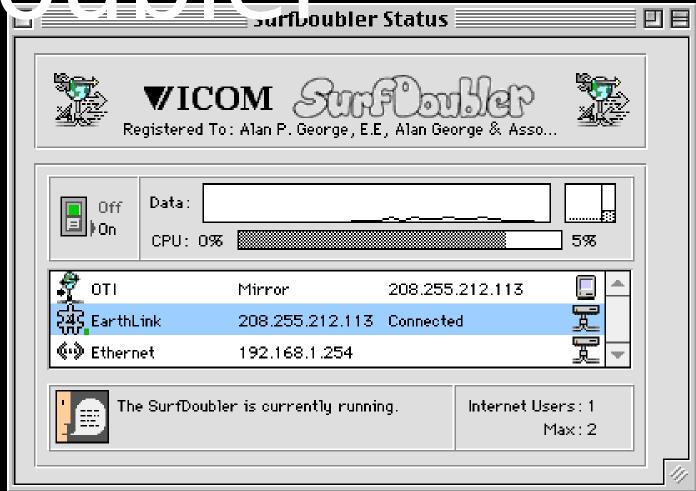
Internet Setup Accident

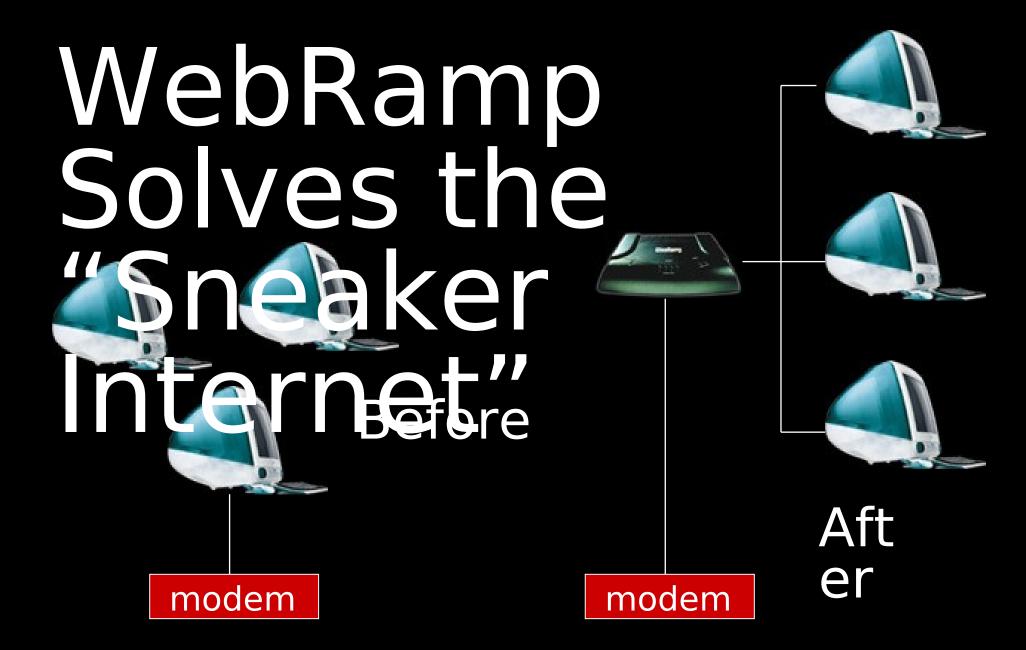
Te ne l Se :u | Assistant Country and Area Code In order to create a list of ISPs that is right for you, we need to know where you're calling from. Country: Canada/United States Area Code: Phone Prefix: Register

Internet Access

Snoesytem	56 Klops modem Cable modem ADSL
Smalloffice	Vicomsurf Douber
Large offce	VicominternetGateay WebRamp Nebpia
Multipleoffices	VicominternetGateay WebRamp Nebpia

Vicom Surf Doubler

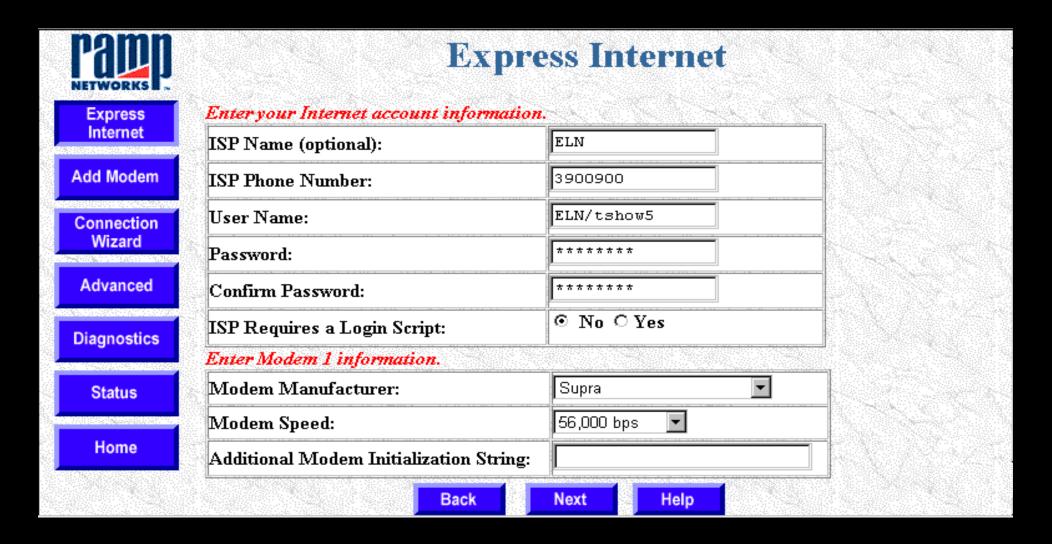




ISP

ISP

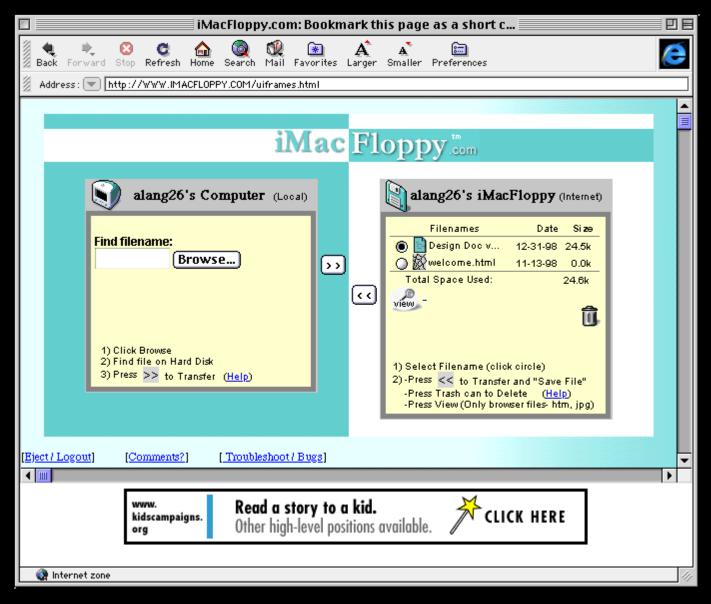
WebRamp Configure WebRamp on One Page



Netopia ISDN Router



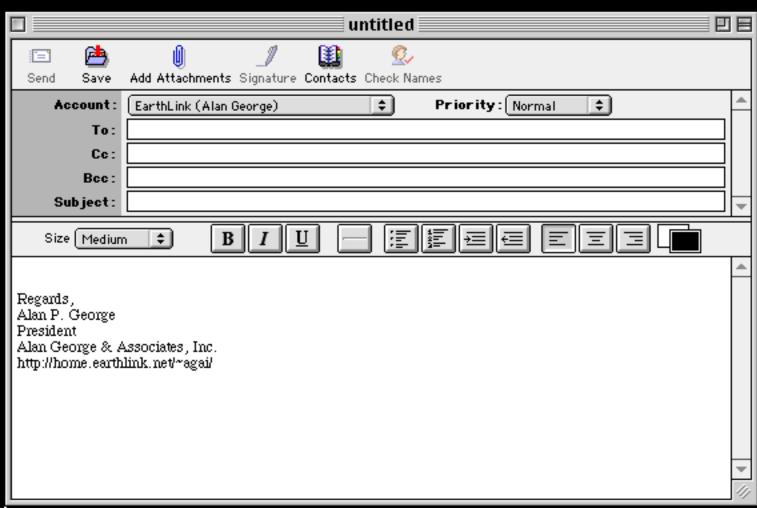
iMacFloppy.com



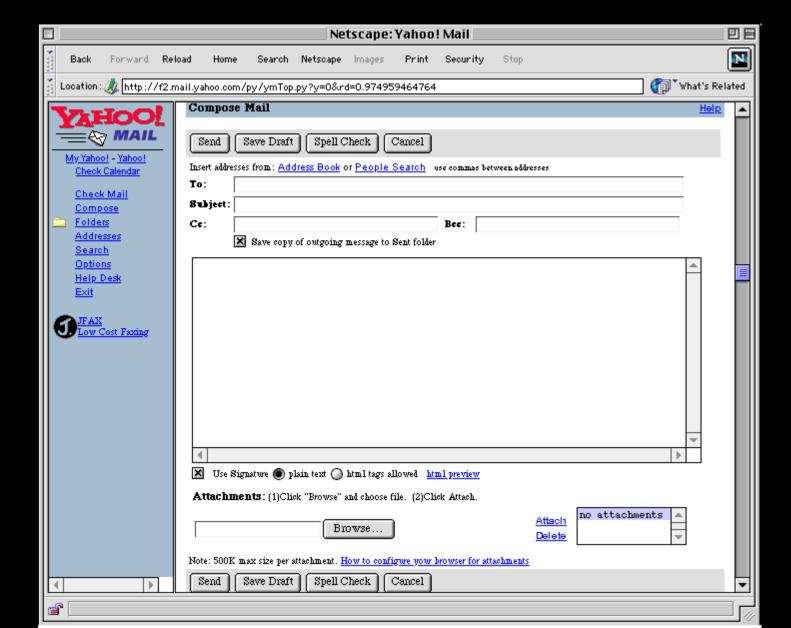
Electronic Mail

Snoesytem	IS Pemia
Smaloffice	ISPemia Yahoo erani Hotmia
Large office	Apple \$ are I Pemia
Multipleoffices	Apple \$ are I Pemila

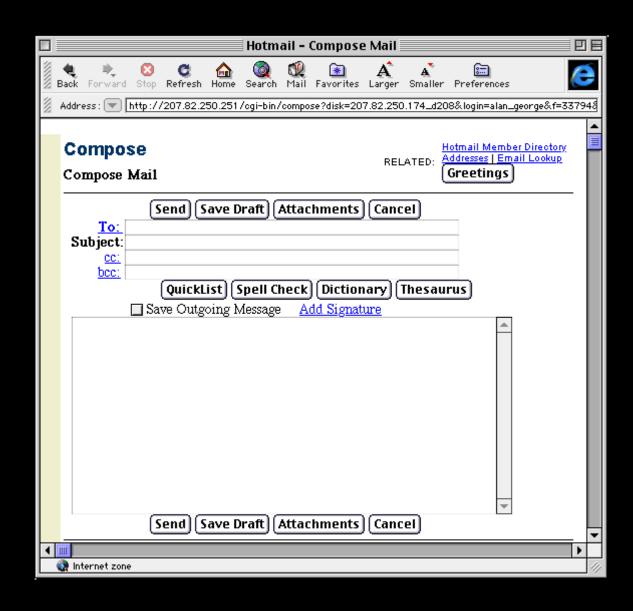
ISP Email Outlook Express



Yahoo Email



Hotmail Email



Windows Applies with the soft Wholeys

Snogesytem	SoftWhdws
	Virtual PC
Smalloffice	SoftWhdows
	Virtual PC
Large office	Power Maintosh G+
	Orange Micro
	PC+ TimbaktuPio
Multipleoffices	Power Maintosh G+
	Orange Micro +
	WnowsNT40+
	CtrixMetFrame

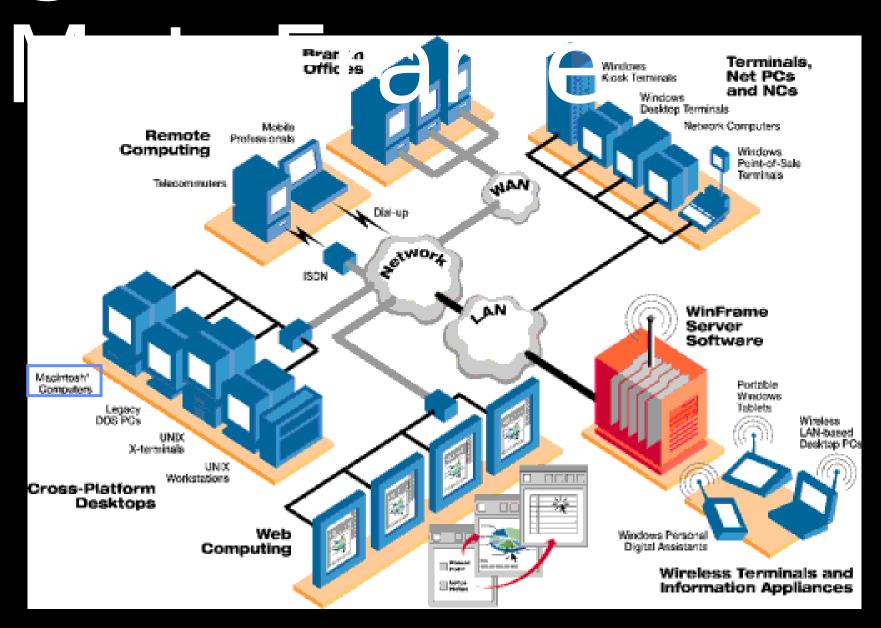
SoftWindows 98



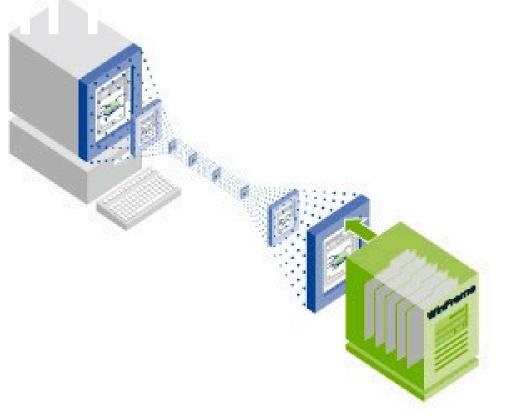
Timbuktu Pro



Citrix

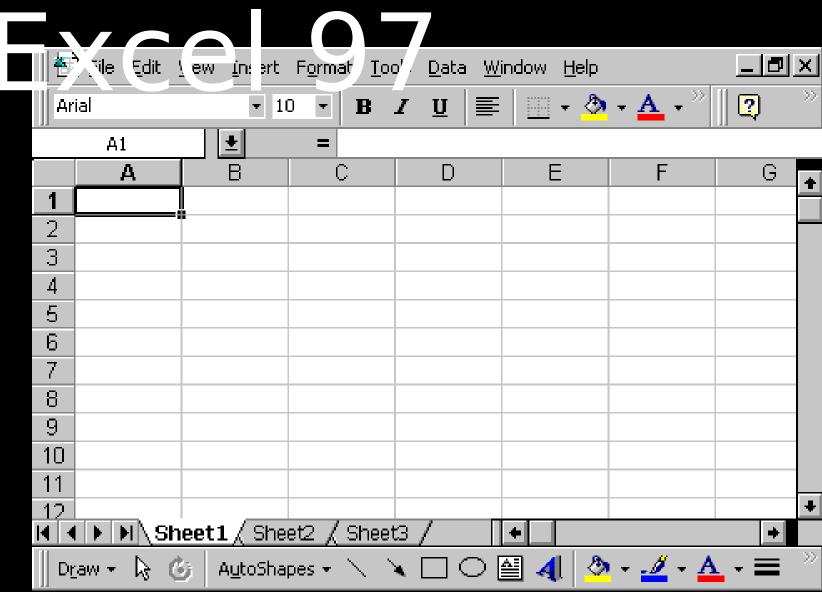


Citrix ICA



ICA separates the user interface from the application while keeping 100% of the logic on the server. By doing this, only screen updates, mouse clicks and keystrokes travel the network.

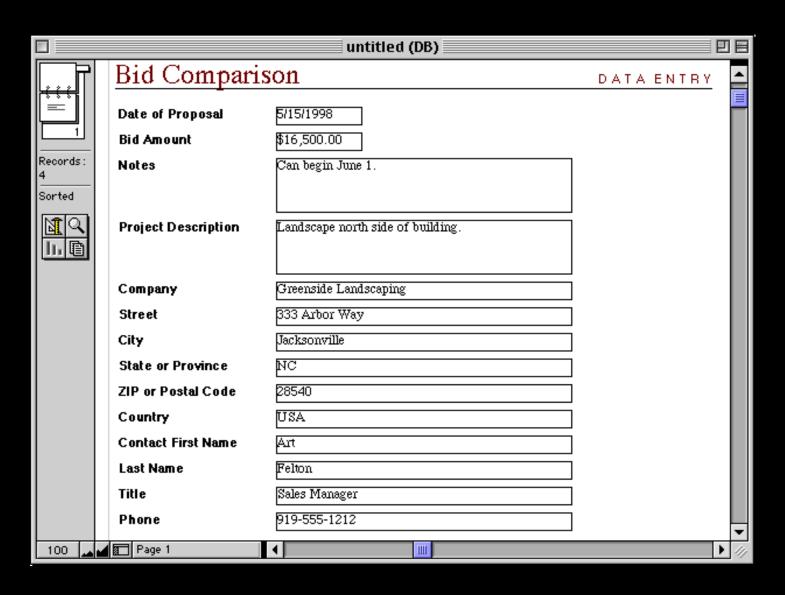
Citrix access to



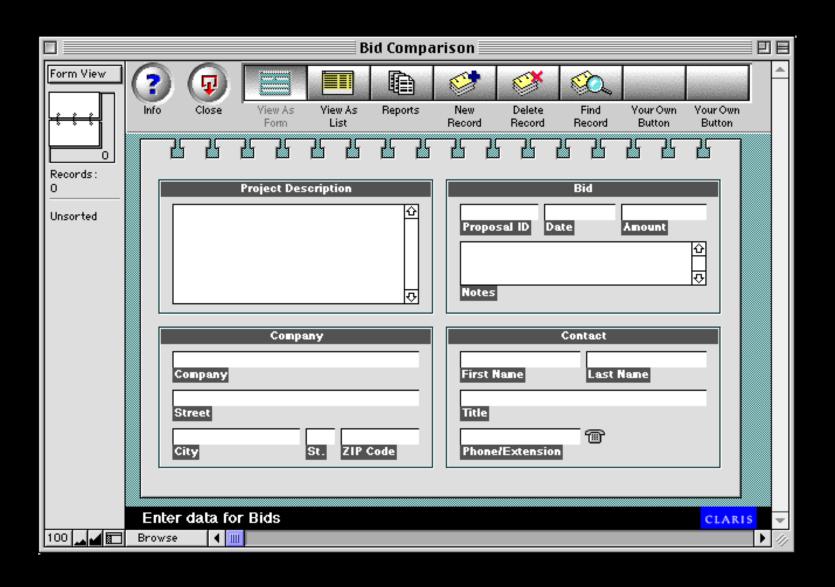
Business Applications

Smaloffice	File Mæk Pro 4 th Dimension
Large office	File Matk Pio Save 4 th Dimension
Multipleoffices	File Matk Pro Save File Matk Pro + Laso Tango (web) 4th Dimension (web) Internetapplications

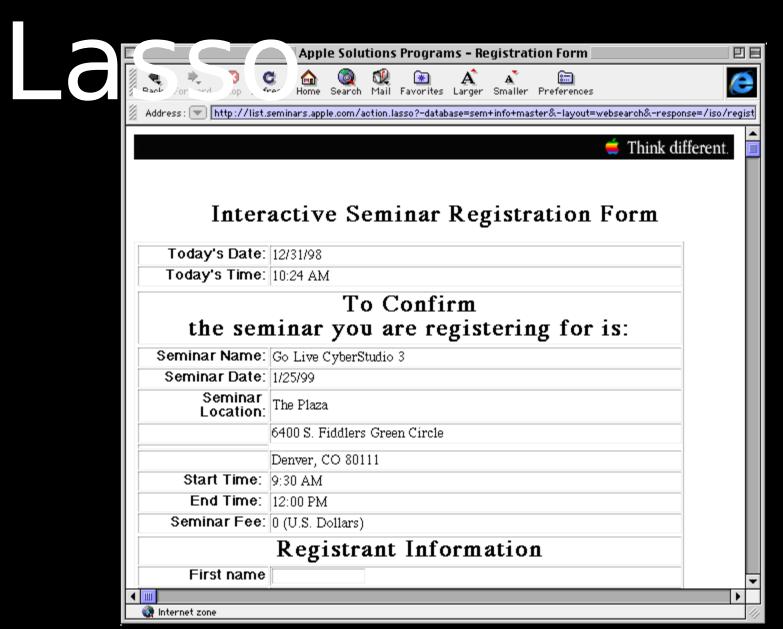
AppleWorks



FileMaker Pro

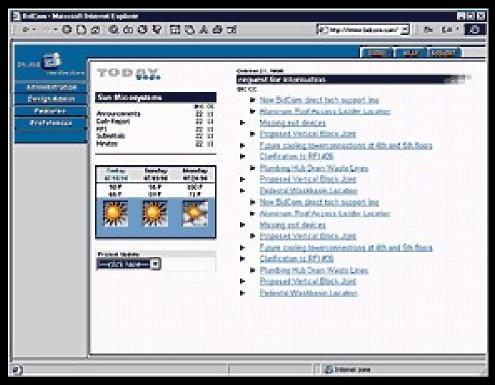


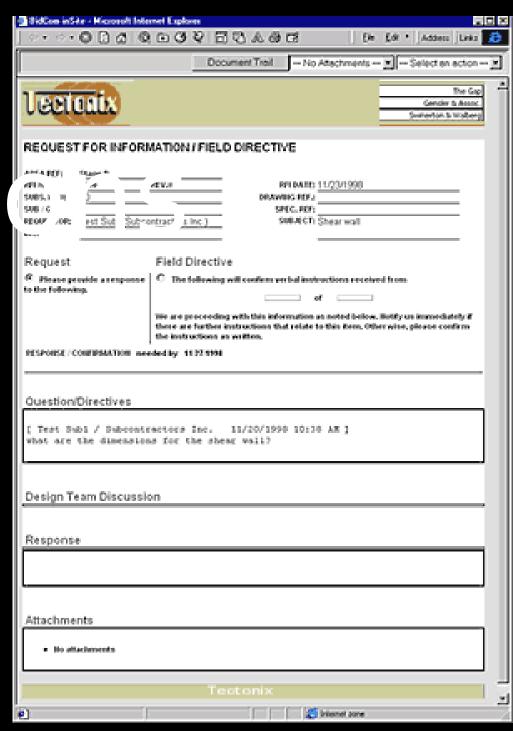
FileMaker Pro +



Internet Applicati

BidCom in-Site Construction Management





Electronic Commensus Electronic

- -EarthLink (coming soon)
- -iCat
- -Yahoo! Store

EarthLink



- iMac's ISP
- Stay tuned for self service ecommerce

iCat

- No text needed for
- What the message

iCat Commerce Online

Home

Build a Store

- Commerce Online
- Suite & Publisher
- Success Stories

Manage Store

Marketing Services

- Attract Visitors
- Advertise & Promote
- r Improve Store

E-commerce News

- Web Commerce
- Front Page Internet
- Retail
- Web Statistics
- Front Page Business
- Small Business

E-commerce Forums

- · iCat Forum
- Hot Topics

E-commerce Guide

- E-commerce Primer
- Features
- Resource Center
- Getting Started

Yahoo! Store

It's Herel <u>Yahoo! Shopping</u> is the biggest e-commerce story of the year, and you're in it. "Web Selling Starts Here." PC Computing picks Yahoo! Store as one of top 10 products of 1998.



SEARCH

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EDIT

MANAGER

STORES

Yahoo! Store™is the fastest, easiest way to open an online store.

You create your site on our server, using nothing more than the browser you're using to read this page. So you can build a store and start taking orders in minutes.

- TEST DRIVE
- How IT Works
- FEATURES

■ PRICING

- USERS
- Press Quotes

- PARTNERS
- USER GUIDE
- SELLING ONLINE



PC COMPUTING MVP WINNER



PC MAGAZINE EDITORS' CHOICE



CNET EDITORS' CHOICE



Guiding Principle Splications and hardware

- -Low software and administration costs
- Access from any machine on the network
- Centralized data
 - -Global information

Key Technology Tremas

- High performance
- Self support
- Windows compatibility
- Electronic commerce
- Internet applications

Seminar Descination with make it as a business tool?

- Through the miracle of third-party hardware and software add-ons you can transform the iMac to the custom computer of your dreams.
- Let's explore the range of products and techniques to customize Apple's standard offering for the small business market.

Thank

Alan George & Associates, Inc.

http://home.earthlink.net/ ~agai/

Small Business Computing with the iMac



Internal Systems



Internet



Financial Management



Client Management



Core Technologies



Cross-Platform



Networking



Marketing